## Managing a Situation of Over-Hire in a Government Research Development and Engineering Agency without Firing Employees

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#### Abstract

This project shows a situation many managers face, a reduction drill. May it be in private industry or a government agency; it is not easy for any manager to have to be it is not easy for any manager to have to be part of a Reduction in Force (RIF). On the government side, there are many rules, regulation and levels of authority government managers have to follow, but nevertheless there are a number of available tools to use when reducing personnel to avoid firing employees. The project simulates a Research Development and Engineering Agency (RDEA) with 3000 Engineering Agency (RDEA) with 3000 employes. Characteristics of comparable agencies have been studied from 2013 and 2014 data in order to determine proper numbers and distributions to superimpose in the simulation. The numbers show that it is the simulation. The numbers show that it is possible to reduce a number of employees if given enough time to plan and implement the available tools.


## Problem

In March 12013 the federal government began sequestration which mandate
automatic spending cuts. As part of the budget cuts, sequestration came with a reduction in the spending authority of approximately 85 billion dollars for the 2013 fiscal year and similarly for 2014 .
Following the sequestration, almost all Following the sequestration, almost all federal agencies was
administrative furlough.
Even before all the budget discussions took effect, many government agencies were
placed under "hire freeze". The culmination placed under "hire freeze". The culmination
of all these could be the order to reduce the of all these could be the order to reduce the
work force. This project analyzed, looking work force. This project analyzed, looking
into the future the effects of a properly into the future the effects of a pres
planned and executed reduction plan.
planned and executed reduction plan.
Many times employees panic thinking Many times emplot to reduce personnel is
that the only way through a forced Reduction in Force (RIF). How can an organization reduce their human
resource without having to fire personnel? resource without having to fire personnel?
This project shows how effective and realistic are the options available to managers to make changes to their workforce.
The proj
The projects goals are to:
Show the basic difference and similarities if any, between how a corporation and a government agency balance their human capital (structure, budget \& authority). Show several techniques/tools manager use to manage "over hire" situations in
government agencies. government agencies.
Show an example of a transition of an
organization to go from an "over hire" organization to go from an "over hire"
situation to "normal or compliant" using situation to "normal or compliant" using
available tools while avoiding firing showing at least a $10 \%$ reduction in their human resource.


## The Reduction Drills

A simulated TDA for Human Resource (HR) management was used to balance the workforce. The simulation had 3,000
employees TDA and reflected proportionately the same work force employees TDA and reflected proportionately the same work force
distribution of a Research Development and Engineering agency. As a guideline, the goal of the simulation was to reach a $10 \%$ reduction in a calendar year. Several scenarios were run, one at a time, using historical numbers as a guideline. The numbers used for the scenarios were representative of real numbers in current comparable government agencies. The individual contribution of each scenario through time was shown. Scenarios were continuously added until $10 \%$ goal is reached "compliant" status.

## 1. Do Nothing Drill

The Do Nothing Drill shows the effect of the regular retirement rates on the population of comparable agencies through several years. After examining several agency records from 2012, 2013 and 2014

| Retirement Rates per Year |  |
| :---: | :---: |
| Year | \# Retirees |
| 2012 | 43 |
| 2013 | 55 |
| 2014 | 66 |

## Methodology



The total number of people eligible for retirement in 2014 is 346. This means that only $19 \%$ of the eligible people are actually retiring. Figure 3 shows the average of the tree years used, 55 retirees per year.

## 2. VERA/VSIP Drill

VERA/VSIP drill shows two tools that may boost the numbers of people retiring by incentivizing them to take early retirement. The terms VERA/VISIP are always used in conjunction, but they are truly separate tools: Voluntary Early Retirement Authority (VERA) and Voluntary Separation Incentive Payment (VSIP). In 2002 the Office of Personnel Management (OPM) made changes to both tools in the Chief Human Capital Officers Act of 2002. Some
of the most important changes were: VERA can be requested for of the most important changes were: VERA can be requested for
reasons of de-layering, restructuring or reshaping, before an order reasons of de-layering, restructuring or reshaping, before an order
of downsizing had to be in effect. As for VSIP, it can be requested of downsizing had to be in effect. As for VSIP, it can be requested
for also to OPM and both can be offered together to employees; before 2002 the authorizations could only be given by congress and agencies had to choose one to offer. Before 2002, agencies had to seek legislative authority independently to offer voluntary
separation incentive payments.
Tabl e: Table of VERA/vSIP Eligibility

| Employee Eligibility for VERA/vSIP |  |  |
| :---: | :---: | :---: |
|  | FERS <br> Eligible | CSRS <br> Eligible |
| Immediately | 199 | 153 |
| Loss/Penalty | 130 | 438 |
| Total | 329 | 591 |



## 3. Matrixed Support Drill

 The matrixed support analyzes who in the TDA can and should The matrixed support analyzes who in the TDA can and shouldbe moved in and out of the agency, depending on the type of
support they provide. In order for en employee to be considered into this category he or she has to provide $100 \%$ of productive hours to a single customer.
Table 3: Employees at $100 \%$ Matrixed Support

| Matrixed Support in RDEAs |  |  |
| :---: | :---: | :---: |
|  | Year/ Matrix Support |  |
| Customer | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ |
| 1 | 437 | 470 |
| 2 | 263 | 283 |
| 3 | 67 | 72 |
| 4 | 44 | 47 |
| 5 | 38 | 41 |
| TOTAL | 849 | 913 |





Figure 7: Direct Labor Cost Savings in One Year

## Conclusion

 The simulation shows that a $10 \%$ reduction is possible with the available tools.VERA/VSIP, matrixed support and regular retirement rate have the capability of reducing the workforce by $10 \%$ in a calendar year without forcefully firing employees. For this to happen it is crucial that the management chain keeps the workforce informed of future actions, helps employees make the correct decision, and conducts proper planning with their HR team. Also, it
is very important that the managers understand which employees qualify and which employees "fit the model", Understanding of government budget and government authority is crucial for this model to work. Proper documentation and timing facilitates the calendar year time of the simulation. In order for proper
employees shift to happen, both agencies' HR departments must be properly trained to handle an unusual rise in their job duties of handle an unusual rise in their job duties of
very specific paperwork. The HR departments will be the facilitator of this transition to avoid delays and returned forms.
All employees must be trained and refreshed trained throughout their careers in
retirement planning. A well prepared retirement planning. A well prepared
workforce for retirement will increase the regular retirement rate. By increasing the regular retirement rate, a positive cascade effect should resonate on the VERA/VSIP rate because more people will be ready to take the incentives. This effect should consequentially lessen the load on the matrixed support drill rate by not having to
move as many employees from one agency to another.

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